

# उ०प्र० डिजाइन एवं शोध संस्थान, लखनऊ U.P. Institute of Design & Research, Lucknow



( सूक्ष्म लघु एवं मध्यम उद्यम विभाग, उ०प्र० सरकार की स्वायत्तशासी संस्था ) हरिहरपुर, नियर- देलही पब्लिक स्कूल, राबर्टस लाइन,

अमर शहीद पथ, लखनऊ— 226002

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## Request For Proposal (RFP)

## UTTAR PRADESH INSTITUTE OF DESIGN & RESEARCH

(Ministry of Micro, Small & Medium Enterprises and Export Promotion, Government of Uttar Pradesh)

#### Address:

Opposite Ansal Golf City, Near Delhi Public School, Roberts Lines, Amar Shaheed Path,

Lucknow - 226002

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#### **Tender Details**

• Date of Issue: 0-09-2025

• Tender No.: 144/UPIDR/2025-26

• **Due Date:)**4-09-2025 **Time:** 5:00 PM

• Tender Opening Date: 25-09-2025 Time: 11:00 AM

A non-refundable Tender Fee of ₹5000/- (FIVE THOUSAND Rs ONLY) must be submitted and drawn in favor of "U P Institute of Design, LKO".

#### Scope of Work:-

### Key Requirements for Consultant / Recruitment Agency

#### 1. Experience & Track Record

- o Minimum 10 years of proven experience in career development, placements, or recruitment for design/craft/fashion/creative institutes.
- o Demonstrated record of student placements and internship in reputed organizations (fashion, craft, retail, design studios, corporate, or creative/media
- o Prior work with reputed educational institutions will be preferred.

## 2. Industry Network & Associations

- O Strong and active industry connections with recruiters across fashion, craft, retail, luxury, corporate, and creative industries.
- O Ability to bring in recruiters, companies, and industry mentors for placement drives and career sessions.

# 3. Program Development & Delivery

- Capacity to design and deliver structured placement/Internship readiness modules, including:
  - Personality & communication development
  - Resume building and LinkedIn optimization
  - Portfolio development (digital & physical)
  - Mock interviews and assessment rubrics
  - Freelancing and entrepreneurship guidance
- Ability to conduct interactive workshops, group discussions, one-on-one mentoring, and real-world simulations.

## 4. Student Support & Mentorship

- Provide resume templates, portfolio guidelines, LinkedIn optimization tips, freelancing checklists, and interview rubrics.
- Offer mentorship by industry experts, preferably from fashion, craft, and design backgrounds.
- Support students in building personal brands and preparing for globalstandard placements.

## 5. Placement & Internship Facilitation

- Organize and execute placement drives, recruiter engagement sessions, and career fairs.
- Facilitate connections for internships, live projects, and job opportunities
- Ensure structured feedback and evaluation for students through measurable

## 6. Unique Value Addition

- Ability to introduce innovative methods such as hackathons, campaign-based placements, CEO talks, industry networking events, or luxury/creative brand
- Strong focus on cost-effectiveness while ensuring quality outcomes.

## 7. Operational & Logistical Capability

- Willingness to conduct on-campus sessions at UPIDR (Lucknow).
- o Deliver programs spanning 2-4 months, depending on modules.
- o Provide necessary materials, digital access, or platforms to students.

### 8. Interview Process Evaluation

Sl.No	Evaluation Criteria	Details to Evaluate	Evaluation	Max.
1	Experience	01 Marks for each year of experience		Marks 10
2	Quality of Companies/Organizations Placed In	Reputation & Industry Relevance of companies where placement was made		10

3	Placement Success Rate		
	recess Kate	% of students were	10
		successfully placed (with	
4	<b>Team Members</b>	proof & data)	
	with Members	Number of team member,	10
		roles, expertise &	
0.77		experience	

# 9. Technical Evaluation

Sl. No	Evaluation Criteria	Details to Evaluate	Evaluation	Max. Marks	
1	10 Year experience of internship and placement of the Design students	05	15		
	Work orders	05			
	<ul> <li>Relevant field experience certificates must be self-attested and submitted.</li> </ul>	05			
2	<ul> <li>A copy of the PAN or CIN number of the company/firm must be attached.</li> </ul>	2		12	
	• A self-certified declaration stating the presence of a <b>fully-fledged office</b> in the buyer's local area (Lucknow) must be submitted	3			
	Firm GST Registration certificate	2			
	<ul> <li>On Rs 100/- Notary Non-Blacklisting Certificate in favour of Director, UPIDR, Lucknow should be signed and attached.</li> </ul>	2			
	Firm GST Registration certificate.	3			
3	The bidder should have an average annual turnover should be minimum Rs.10 takh during the last three financial years (2021–22, 2022–23, and 2023–24).				
	<ul> <li>Proof must include:</li> <li>Audited Balance Sheets with UDIN generated and signatures from authorized signatories.</li> </ul>	3			
	Profit & Loss Statements	3			
	Income Tax Returns	2			

4	No. of students placed in 5 years (calculation is based as 25 students placement per year)	3x5		15
5	Tender Fess Rs 5000/- should be drawn in favour of "UP Institute of Design LKO".	10		10

### Terms and condition

### 1. Service Support:

A dedicated support number and registered email ID of the company/firm must be provided.

- 2. No right or claim for exclusive work—assignments are at the department's discretion.
- 3. Department reserves the right to terminate tender at any time.
- 4. Bids invited through physical submission.
- 5. Technical and financial bids in separate envelopes.
- 6. Bid documents must include all prescribed forms without alteration.
- 7. The successful tenderer must submit a **Performance Security of 5%** of the contract value after award of the tender, should be drawn in favour of "**UP Institute of Design LKO**" **Validity**, validity will be 12 months, and The Performance Security will be returned after the completion of the payment process.

#### **Evaluation Criteria**

- Technical score-based evaluation competence, prior experience.
- Financial bidding considered after technical qualification.

(Madhvendra Pratap Singh)

Finance & Account Officer